

MDCP quarterly report Part B: 2012 EBPA

Report results only for the current quarter. DO NOT CUMULATE RESULTS FROM PREVIOUS QUARTERS. Part B below is for reporting performance on measures designed by EBPA specific to its 2012 MDCP project. Note that performance on ITA's primary metric, exports, is NOT reported in Part B. Report separately each quarter in Part A: field 6-export transactions (goal for 2012.11.01-2015.10.31 is \$400,000,000). Enter ONLY NUMBERS in fields 20-27 below. NOTES regarding numbers entered in fields 20-27 can be entered in field 40-Comments.

* Required

01-Reporter *

Email address of person making report.

03-Qtr ended *

For three months or any portion thereof ended on the date you select.

2012.09.30

20-Trade missions

Each trade mission to target three cities per mission. Goal: 6 (2 missions per year)

21-US firms on trade missions

Each time a U.S. company participates in an outbound trade mission to China. Goal: 84 (14 firms x 6 missions)

22-Reverse missions

Inbound missions of China buyers to U.S. Goal: 3 (one year)

23-China reverse mission participants

China architects or buyers that come to U.S. on missions. Goal: 30 (10 per mission)

24-New China contacts

Number of new China contacts with potential to result in export sales or distributorships for U.S. companies. Goal: 1500 (500 per year)

25-China participants in mission

Number of China participants in trade missions. Goal: 3300 (1100 per year)

26-Assists to US firms

Each instance where US-ChinaBuild helps a U.S. firm with market information, business referrals, or development of business plans. Goal: 450 (150 per year)

27-China code modification

Each US-ChinaBuild-affected change in China inspection code, building code, or product standard that expands the use of U.S. building materials.

40-Comments

If you need to explain any of the numbers reported in fields 20-27 enter text here preceded by the field number, e.g. "27-Fire code modified to allow gypsum board."

Powered by [Google Docs](#)

[Report Abuse](#) - [Terms of Service](#) - [Additional Terms](#)